

Solar Purchase & Loan Checklist

What to Know Before Buying or Financing Solar in DC

BEFORE YOU BUY - CRITICAL CHECKS

1. Is your roof shaded? (Trees, buildings blocking sun = system won't work. Scammers sell anyway)
2. Get your roof measured. (Not satellite estimate. Real measurement)
3. How old is your roof? (Don't buy solar for 25 years if roof needs replacement in 5)
4. Will electrical panel need upgrade? (Can cost \$3K-5K. YOU pay if buying. Ask upfront)

ABOUT THE PRICE - CASH IS KING

5. What's the CASH price? (Not financed. This is the real cost)
6. Ask for itemized breakdown (No hidden costs. If vague, walk away)
7. All prices in writing. (Nothing verbal)

ABOUT LOANS - THEY'RE EXPENSIVE

8. Don't take a loan. (Loans are expensive. Free solar usually better)
9. If you must finance: Lower rate = higher fees always. Get cash price first.
10. Interest rates are tricky. (Ask for total cost over loan term, not just monthly payment)

ABOUT SRECs - NOT PERMANENT

11. SRECs are declining. (From ~\$370 to ~\$200 projected)
12. SRECs are politically unstable. (New election = program could end. Not guaranteed income)
13. Don't count on SREC income. (It's bonus if it happens, not plan A)

ABOUT THE INSTALLER

14. Are they licensed in DC? (Verify with licensing board)
15. How long in business? (Not a startup)
16. Do they understand DC-specific rules? (Permits, DOB setbacks, etc.)

RED FLAGS - SCAMS

17. Systems on shaded homes (Installers know it won't produce. Selling anyway = scam)
18. No cash price given (They hide the real cost in financing)
19. Hidden fees appear later (Get everything in writing)
20. They do not tell you SRECs could disappear (Not permanent income - they don't mention the risk)

Get an Honest Solar Assessment

Call **SolarChekr: (202) 753-8658**

We'll review your quote and tell you if it's fair.

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